## Summary of the functional MoU's /linkage /Collaboration

- 1) BTIE has tie-up Collaboration with Various Institutions / industry during the session of 2018-2024.
- 2) Purpose: BTIE has initiated various MoU's for following holistic development of students.

S.No.	Name of the MoU / linkage	Duration	years
1	KMK& Associates LLP	5 years	2024
2	Adani Wilmar Ltd.	1 years	2024
3	PARA Robotic Systems pvt. Ltd.	5 years	2024
4	Ananya Package Pvt.Ltd.	5years	2024
5	Avantee Mega Foods PvtLtd	5years	2024
6	Gamezo Pvt.Ltd.	5years	2023
7	QH Talbros Pvt.Ltd.	5years	2023
8	Khalsa Nutritious Pvt.Ltd.	5years	2023
9	Hammoq Infosystems Pvt.Ltd.	5years	2022
10	Venkatesh Automobile Pvt.Ltd.	5years	2022
11	Computeronics Systems (india)Pvt.Ltd.	5years	2022
12	Mandot Securities Pvt.Ltd.	5years	2022
13	Dhoot Transmission Pvt.Ltd.	5years	2022
14	Yash Industries Pvt.Ltd.	5years	2022
15	Buzz Sports Entertainment Pvt.Ltd.	5years	2022
16	Pentagon Space Pvt.Ltd.	5years	2022
17	Globussoft Technologies,	5years	2022
18	Rounak Ploychem Pvt.Ltd.	5years	2022
19	ATHARVA FOUNDRIES PVT.LTD.	5years	2021
20	Lioyd Insulations Ltd.	5years	2020



- 3) Benefits Extending to students through of MoU's tie ups:
  - Students gained practical knowledge about real life experiences.
  - Students enhanced their communication skills.
  - Students were able to over come their public speaking hesitation.
  - Students were able to interact well with teachers/managements/employers.
- 4) These MoU's tie up helped the management & staff to have more interactive sessions with their students that benefitted them to gain know abouts of their where abouts as they belong to diversified backgrounds.
- 5) Industry and academia work together in harmony. Graduates from academia are hired by the industry.
- 6) Parents were happy to know that their ward will be pareparing for practical exposure to the real world while studying in the college.
- 7) Partnerships and collaborations are very important for any college or institution from the perspective of gaining the reputation, rankings, and accreditations necessary to run an educational institution.
- 8) partnering with companies allows universities to conduct networking events which are extremely important for student's career prospects.
- 9) Enables both undergraduate and graduate student exchange programmes, both short- and long-term.
- Enables communication between academic and administrative employees for seminars, conferences, teaching, and research objectives.
- Enables collaboration on projects, activities, and contact details.
- Enables the sharing of academic knowledge and materials.
- 10) Alumni felt enthusiastic to know the overall personality development &growth of students to face the new job challenges.
- 11) Collaborations with industries give students exposure to the business world and help them build the essential skills they'll need outside of the classroom to ace interviews and compete in the real world.







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Adani Wilmar Signs MOU with Babulal Tarabai Institute of Excellence Industrial Training and Placement Activities (2024)

**Overview:** In 2024, Adani Wilmar, a leading company in the edible oils and food products sector, signed a Memorandum of Understanding (MOU) with BTIE Sagar. This partnership aims to enhance the training and placement opportunities for BTIE students, ensuring they are well-equipped with practical skills and industry knowledge. The MOU focuses on providing industrial training and facilitating placements for students, bridging the gap between academic education and industry requirements.

#### **MOU Activities:**

- 1. Lectures -Academic Collaboration:
- **Objective:** To promote collaboration between Adani Wilmar and BTIE Sagar for mutual growth and development.
- Guest Lectures: Industry experts from Adani Wilmar delivering lectures on current trends challenges, and innovations in the food processing industry.

This activity summary highlights the collaborative efforts between Adani Wilmar and B.T. institute of Excellence Sagar in offering comprehensive industrial training and placement opportunities, thereby enhancing the skill set and employability of students in the field of food processing and production management.







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Expert Lecture Report: BTIE Sagar Students

Date of Lecture : 20January 2024 Venue: Auditorium B.T. COLLEGE Participants: B.sc Students BTIE

- 1. **Introduction Session:** A brief introductory session was conducted in the Auditorium where students were introduced to Adani Wilmar's history, mission, and product portfolio. The session included an overview of the company market presence and its strategic business operations.
- 2. **Production Process:** Detailed walkthrough of the production lines, showcasing the step by step process of manufacturing various products, including edible oils and food items.
- 3.Lunch Break: A lunch break was provided, allowing students to network with each other and the company staff.
- 4.**Q&A Session:** A dedicated Q&A session was held, where students could address specific queries and discuss their observations from the Lecture with the company representatives.
- 5.Feedback and Closing Remarks: The Lecture concluded with a feedback session, where students shared their experiences and learnings. The company representatives provided closing remarks, emphasizing the importance of such Lecture in shaping future managers.





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Conclusion: The B.T. institute of Excellence Sagar B.Sc students attending Lecture to Adani offering a valuable opportunity to observe and learn from a leading industry player. Such visits are integral to the holistic development of science students, preparing them for successful careers in the world. The B.T. institute of Excellence Sagar B.Sc students attending Lecture to Adani Wilmar was a resounding success, offering a valuable opportunity to observe and learn from a leading industry player. Such Lectures are integral to the holistic development of Science students, preparing them for successful careers in the world.







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Avantee Mega Foods Pvt..Ltd MOU with Babulal Tarabai Institute of Excellence Industrial Training and Placement Activities (2024)

Overview: In 2024, Avantee Mega Foods Pvt. Ltd, a leading company in the edible oils ,food products sector& cold storage signed a Memorandum of Understanding (MOU) with B.T. institute of Excellence Sagar. This partnership aims to enhance the training and placement opportunities for BTIE students, ensuring they are well-equipped with practical skills and industry knowledge. The MOU focuses on providing industrial training and facilitating placements for students, bridging the gap between academic education and industry requirements.

#### **MOU** Activities:

### 1. Seminar Highlights:

- Objective: To provide students with real-world experience through internships at Avantee Mega Foods Pvt..Ltd.
- **Seminar:** Seminar of students in science department such as production, quality control, R&D, and supply chain management.

This activity summary highlights the collaborative efforts between Avantee Mega Foods Pvt..Ltd and B .T. institute of Excellence Sagar in offering comprehensive industrial training and placement opportunities, thereby enhancing the skill set and employability of students in the field of food processing and production management.







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Seminar Report: BTIE Sagar Students

Date of Lecture: 20March 2024

Venue: B.T. COLLEGE

Participants: B.sc Students BTIE

- 1. **Introduction Session:** A brief introductory session was conducted in the conference room, where students were introduced to Avantee Mega Foods Pvt.Ltd. history, mission, and product portfolio. The session included an overview of the company market presence and its strategic business operations.
- 2. **Production Process:** Detailed Discussion of the production lines, showcasing the step by step process of manufacturing various products, including edible oils and food items.
- 3.**Q&A Session:** A dedicated Q&A session was held, where students could address specific queries and discuss their observations from the Seminar with the company representatives.
- 4. Feedback and Closing Remarks: The Seminar concluded with a feedback session, where students shared their experiences and learnings. The company representatives provided closing remarks, emphasizing the importance of such Seminar in shaping future managers.







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Conclusion: The B.T. institute of Excellence Sagar B.Sc students' attending Lecture to Avantee Mega Foods offering a valuable opportunity to observe and learn from a leading industry player. Such visits are integral to the holistic development of science students, preparing them for successful careers in the world. The B.T. institute of Excellence Sagar B.Sc students attending Lecture to Avantee Mega Foods Pvt.Ltd. was a resounding success, offering a valuable opportunity to observe and learn from a leading industry player. Such Lectures are integral to the holistic development of Science students, preparing them for successful careers in the world.









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Khalsa Nutritious Pvt.Ltd. MOU with Babulal Tarabai Institute of Excellence Industrial Training and Placement Activities (2023)

Overview: In 2023, Khalsa Nutritious Pvt.Ltd. a leading company in the edible oils and food products sector, signed a Memorandum of Understanding (MOU) with B.T. institute of Excellence Sagar. This partnership aims to enhance the training and placement opportunities for B.T. institute of Excellence Sagar students, ensuring they are well-equipped with practical skills and industry knowledge. The MOU focuses on providing industrial training and facilitating placements for students, bridging the gap between academic education and industry requirements.

### **MOU Activities:**



## 1. Internship Highlights:

- Objective: To provide students with real-world experience through internships at Khalsa Nutritious Pvt.Ltd
- Internship Placement: Placement of students in various departments such as production, quality control, R&D, and supply chain management.



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### 2. Internship Placement -Academic Collaboration:

This activity summary highlights the collaborative efforts between Khalsa Nutritious Pvt.Ltd and B.T. institute of Excellence Sagar in offering comprehensive industrial training and placement opportunities, thereby enhancing the skill set and employability of students in the field of Nutritious and production technologies.

Internship Placement Report: BTIE Sagar Students

Date of Visit: 15 April 2023

Venue: Auditorium B.T. COLLEGE

Participants: Students of BTIE COLLEGE

**Objective:** The primary objective of this visit was to provide students with practical exposure to the operations and management practices within a leading FMCG company. The visit aimed to enhance their understanding of the industry and bridge the gap between theoretical knowledge and real-world application.

- 1. **Introduction Session:** A brief introductory session was conducted in the conference room, where students were introduced to Khalsa Nutritious Pvt. Ltd.history, mission, and product portfolio. The session included an overview of the company market presence and its strategic business operations.
- 2. **Production Process:** Detailed Discoussion of the production lines, showcasing the step by step process of manufacturing various products, including edible oils and Nutritious items.
- 3.Quality Control: Insight into the quality control measures and standards maintained by Khalsa Nutritious Pvt. Ltd to ensure product safety and consistency
- 4. Packaging and Storage: Observation of the packaging process and storage facilities, highlighting the importance of logistics and supply chain management.
- 5.**Q&A Session:** A dedicated Q&A session was held, where students could address specific queries and discuss their observations from the Placement with the company representatives.
- 6.**Feedback and Closing Remarks**: The Lecture concluded with a feedback session, where students shared their experiences and learning. The company representatives provided closing remarks, emphasizing the importance of such te of E Placement in shaping future managers.





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**Outcome:** The Placement to Khalsa Nutritious Pvt. Ltd proved to be highly educational and beneficial for the students. It provided them with practical insights into the FMCG industry, enhanced their understanding of business operations, and inspired them to apply their academic knowledge in real-world scenarios. The experience also underscored the significance of quality control, efficient production processes, and strategic market positioning.

Conclusion: The B.T. institute of Excellence Sagar students Placement to Khalsa Nutritious Pvt. Ltd offering a valuable opportunity to observe and learn from a leading industry player. Such visits are integral to the holistic development of science students, preparing them for successful careers in the business world. The B.T. institute of Excellence Sagar students' Placement to Khalsa Nutritious Pvt. Ltd was a resounding success, offering a valuable opportunity to observe and learn from a leading industry player. Such Lectures are integral to the holistic development of Science students, preparing them for successful careers in the business world.







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Mandot Securities Pvt.Ltd.MOU with Babulal Tarabai Institute of Excellence Industrial Training and Placement Activities (2022)

Overview: In 2022, Mandot Securities Pvt.Ltd, a leading company in the edible Currency derivatives ,Mutual funds our clients relating to different aspects on which market works., signed a Memorandum of Understanding (MOU) with BTIE Sagar. This partnership aims to enhance the training and placement opportunities for BTIE students, ensuring they are well-equipped with practical skills and industry knowledge. The MOU focuses on providing industrial training and facilitating placements for students, bridging the gap between academic education and industry requirements.

### **MOU Activitives:**

## 1. Expert Lecture Highlights:

- **Objective:** To provide students with hands-on experience in various aspects of IPO, Currency derivatives, Mutual funds and production management.
- Foundation Expert Lecture: Introductory sessions covering the basics of Mutual funds, production processes, and quality assurance. In-depth training on advanced techniques in IPO, supply chain management, and innovations in the edible Mutual funds sector.

This activity summary highlights the collaborative efforts between Mandot Securities Pvt.Ltd. and B. T. Institute of Excellence Sagar in offering comprehensive industrial training and placement opportunities, thereby enhancing the skill set and employability of students in the field of Currency derivatives and production management.







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Expert Lecture Report: BTIE Sagar Students

Date of Lecture :12Sep. 2022 Venue: B.T. COLLEGE

Participants: B.Com. Students BTIE

#### **Schedule and Activities:**

1. **Introduction Session:** A brief introductory session was conducted in the conference room, where students were introduced to Mandot Securities Pvt.Ltd. history, mission, and product portfolio. The session included an overview of the company market presence and its strategic business operations.

2. **Production Process:** Detailed walkthrough of the production lines, showcasing the step by step process of manufacturing various products, including edible Currency derivatives and IPO items.

3.Feedback and Closing Remarks: The Lecture concluded with a feedback session, where students shared their experiences and learnings. The company representatives provided closing remarks, emphasizing the importance of such Lecture in shaping future managers.

Conclusion: The BTIE Sagar B.Com. students attending Lecture to Mandot Securities offering a valuable opportunity to observe and learn from a leading industry player. Such Lecture are integral to the holistic development of science students, preparing them for successful careers in the world. The BTIE Sagar B.Com. students' attending Lecture to Mandot Securities Pvt. Ltd. was a resounding success, offering a valuable opportunity to observe and learn from a leading industry player. Such Lectures are integral to the holistic development of Science students, preparing them for successful careers in the world.



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Lioyd Insulations Ltd.MOU with Babulal Tarabai Institute of Excellence Industrial Training and Placement Activities (2020)

Overview: In 2020, Lioyd Insulations Ltd. a leading company in the edible Pre-Engineerd Buildings, Turnkey cold storeage, metal roofing & Wail cladding products sector, signed a Memorandum of Understanding (MOU) with BTIE Sagar. This partnership aims to enhance the training and placement opportunities for BTIE students, ensuring they are well-equipped with practical skills and industry knowledge. The MOU focuses on providing industrial training and facilitating placements for students, bridging the gap between academic education and industry requirements.

#### **MOU** Activitives:

## 1. Industrial Training on skill development Programs:

- **Objective:** To provide students with hands-on experience in various aspects of Pre- Engineerd Buildings, Turnkey cold storeage, metal roofing & Wail cladding and production management.
- Foundation of skill development Training: Introductory sessions covering
  the basics of food technology, production processes, cold storeage and
  quality assurance. In-depth training on advanced techniques in food
  processing, supply chain management, and innovations in the edible oils
  sector.

This activity summary highlights the collaborative efforts between Lioyd Insulations Ltd. and B.T.Institute of Excellence Sagar in offering comprehensive industrial training and skilled, job opportunities, thereby enhancing the skill set and employability of students in the field of of Pre- Engineerd Buildings, Turnkey cold storage, metal roofing & Wail cladding and production management.





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Skill development Report: BTIE Sagar Students

Date of Lecture: 10 Oct. 2020

Venue: B.T. COLLEGE

Participants: Students of BTIE

- 1. **Introduction Session:** A brief introductory session was conducted in the conference room, where students were introduced to Lioyd Insulations Ltd history, mission, and product portfolio. The session included an overview of the company market presence and its strategic business operations.
- 2. **Production Process:** Detailed Discussion of the production lines, showcasing the step by step process of manufacturing various products, including Pre- Engineerd Buildings and cold storage.
- 3.**Q&A Session:** A dedicated Q&A session was held, where students could address specific queries and discuss their observations from the Lecture with the company representatives.
- 4. Feedback and Closing Remarks: The Skill development program concluded with a feedback session, where students shared their experiences and learnings. The company representatives provided closing remarks, emphasizing the importance of such Skill development program in shaping future managers.



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Conclusion: The B.T.Institute of Excellence Sagar students attending Skill development program to Lioyd Insulations offering a valuable opportunity to observe and learn from a leading industry player. Such visits are integral to the holistic development of science students, preparing them for successful careers in the world. The B.T.Institute of Excellence Sagar students attending Skill development program to Lioyd Insulations Ltd was a resounding success, offering a valuable opportunity to observe and learn from a leading industry player. Such a Skill development Lectures are integral to the holistic development of Science students, preparing them for successful careers in the world.

